

## New Captain Aboard

**Father hands over the reins to his son. / Fifth generation family enterprise Fehrmann Metallverarbeitung. / One of the most successful ship supplier. / Renowned for portholes, ship windows and glass sliding doors. / New Chief Executive Officer wants to enter new markets and increase annual sales. / Meet Fehrmann at SMM.**

**HAMBURG.** In January 2008 Uwe Fehrmann handed over reins to his son Henning Fehrmann. In the fifth generation, father and son run the business together and usher in a new era – a success story of a family-run enterprise. Henning Fehrmann, born in 1975, studied engineering at the Technical University of Berlin. The passionate sailor, who is going to take part in this year's Rolex Sydney-Hobart-Race, aspires great heights and has an ambitious agenda. His father Uwe Fehrmann, chief executive officer since 1972, supports his son. First of all, Henning Fehrmann, managing shareholder and chief executive officer, wants to enhance the expertise of the Fehrmann company and optimize pressure-tight windows and glass sliding doors. Secondly, Fehrmann wants to enter new markets. Therefore, Fehrmann is going to boost annual sales up to 8,5 mio Euro. Thirdly, Fehrmann wants to exemplify reliability and responsibility to his 70 employees, following in his father's and great-grandfather's footsteps. Moreover, he wants to encourage employees to seize opportunities and take chances everyone has. Whether for yacht building, construction above or below ground, or for industrial plant Fehrmann is renowned for its expertise in many fields and customers can benefit from its long years of experience.

**New Chief Executive Officer at Fehrmann  
Interviews & Discussions with Henning Fehrmann  
FEHRMANN Metallverarbeitung GmbH  
For National and International Media  
at SMM Hamburg, Germany**

**Wednesday, 24th September 2008 until Friday, 26th September 2008  
9.00 a.m. until 17.00 p.m  
Hall B5 / Booth 111**

In 1895 Nicolai Petersen Fehrmann great-great-grandfather and superintendent of the famous Hamburg-America-Line founded the family-owned enterprise. His son Eduard was the first to establish a machinery shop and a foundry in the Harbour of Hamburg. In 1924 Kurt Fehrmann enhanced lines of products of porthole and ship windows. After the two World Wars his uncle Dieter Fehrmann and his father Uwe Fehrmann worked hard to manage the postwar period and turned Fehrmann Metallverarbeitung GmbH into a global player acknowledged for its „Experience Engineering Excellence“. The mother of Henning Fehrmann and wife of Uwe Fehrmann always supported her husband and is proud that their son Henning continues the business.

About 70 people are working at the ten thousand square metres factory premises: 13 people are working in the administration and more than 50 employees are producing high-quality applications for well-known yachts, shipyards or naval shipbuilding. Moreover, five engineers are working on innovative solutions for Fehrmann. Besides Fehrmann is the single supplier for ship windows to work for German Maritime Search and Rescue Service (DGzRS).

**Hamburg,  
19th September 2008**

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### **Products:**

Yacht- and Naval Architecture  
Customized Offshore-Windows and Doors  
Building Construction, Protection above or below Ground  
Mechanical and Plant Engineering, Environmental Engineering  
Light Metal- and Heavy Metal Casting  
On-Site Construction, On-Site Processing and On-Site Testing

### **Customers:**

Blohm + Voss, HDW, Lürssen, Devonport, A+R, Tenix, Mazagon, NAF, NAS (all shipyards), Cristina, Abdul Aziz, Lady Moura, Le Grand Bleu, Octopus, Al Said, Al Mirqab (all megayachts)

### **DGzRS:**

Single supplier and manufacturer of ship windows of German Maritime Search and Rescue Service (DGzRS)